



Implementation partnership for IT companies

You win the project.
We deliver it.

A rapid, globally distributed team of full-stack developers that builds, tests and ships custom software for your clients, at about one quarter of the project value.



The problem

Winning the deal is only half the job



Delivery eats the margin

Salaries, seat charges and tools run for as long as the project runs.



Deadlines stretch

Every extra week is paid for out of your profit, not the client's.



Niche skills are scarce

Mobile, desktop, IoT and AI in one team is hard to hire and slow to build.

You should be spending your time on the next win, not on firefighting this one.

What we offer

Deliver your Projects with Confidence

You own the client relationship, the pitch and the contract. Excelloite becomes your delivery arm: design, development, testing and release, managed so you carry none of the delivery risk.



You focus on

Winning projects, owning the client, growing revenue.



We focus on

Designing, building, testing and delivering on time.



Together

Higher margins, faster delivery, a stronger name in the market.

What we build for your clients

Software on every screen, with AI built in



Applications

Mobile, web, Windows and macOS software with integrated AI

Multi-tenant SaaS, custom enterprise apps, desktop tools and autonomous AI agents, all from one team.

React.js, React Native, Laravel, Node.js, Electron.js, Python, AI frameworks & more..



Connected industry

IoT and AI solutions for industries

Sensor integration, firmware, data acquisition, live dashboards, alarms and predictive analytics on AWS.

IoT and firmware, DAQ, telematics, AWS cloud and DevOps

Flexible engagement

Need help with just one part? We have it covered

You do not have to hand over the whole project. If your team is strong in one area, we take the part you find hard to manage and you keep the rest.



BRD to HTML screens

We turn your client's BRD into complete, clickable HTML prototype.



Front end only

Web, mobile and desktop interfaces built to your designs and APIs.



Back end only

APIs, business logic and multi-tenant services, ready to plug in.



Data engineering

Pipelines, data acquisition, analytics and integrations.



Mobile and desktop apps

React Native, Electron.js, Windows and macOS software.



AI and IoT modules

AI agents, sensors, firmware and live dashboards.

Strong in one expertise? We handle the rest, wherever you face difficulty.

Track record

Delivered across 21+ industries

Our projects are live, and the industries behind them are digitally transformed.

21+

Industry verticals

10

Core practice areas

2018

Established, Pune

100%

Client satisfaction

Oil and gas DAQ

Fleet telematics

Wearable cattle IoT

Aqua and agri IoT

Biometric security

Lending and FinTech

InsurTech

Healthcare LIMS

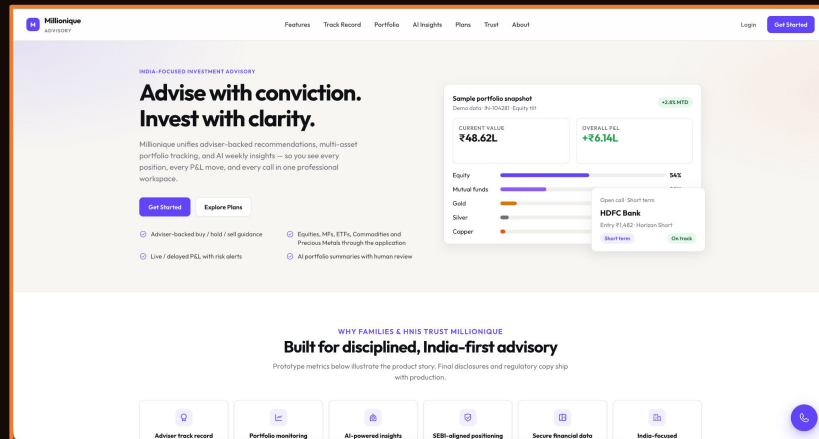
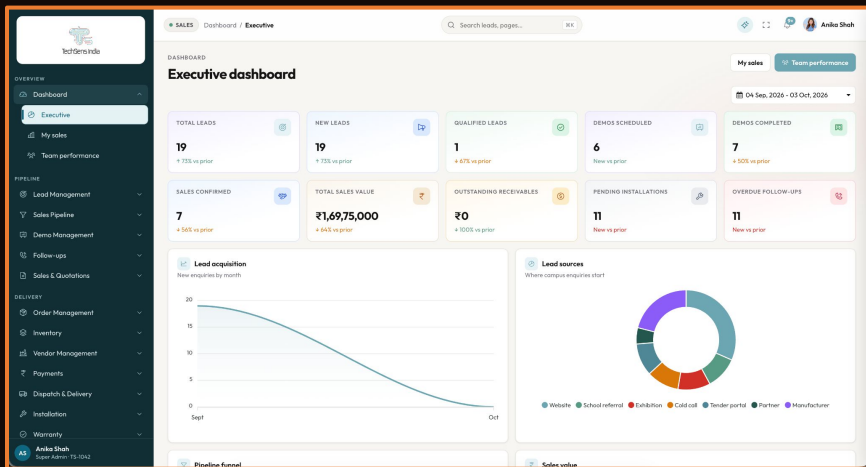
NGO compliance

AI tender intelligence

Data automation

Our work

See what we have built



SCHOOLS

Dashboard, Schools, Add School, Export Excel, Export PDF

SEARCH: Search schools...

#	School Name	Address	Contact Person	Phone	Email	Billing Model	Status	Actions
1	Vijayar High School	Survey No. 71, Bavel, Pune - 412001	Mr. Rajesh Palle	9876543210	admin@vijayarhsschool.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
2	St Mary's Convent School	Wakad Main Road, Wakad, Pune - 412007	Sister Margaret	9876543211	info@stmarysconvent.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
3	Priar International School	Near Hingwadi IT Park, Wakad, Pune - 412007	Dr. Anil Deshmukh	9876543212	principal@priarschool.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
4	Euro School Wakad	Survey No. 38, Wakad, Pune - 412007	Mrs. Priya Sharma	9876543213	info@euroschoolwaked.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
5	DPS International School	Bavel Road, Bavel, Pune - 412001	Mr. Vikram Singh	9876543214	admin@dpsbavel.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
6	Orchids International School	Near Wakad Bridge, Wakad, Pune - 412007	Ms. Arpita Mehta	9876543215	contact@orchidschool.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
7	Ryan International School	Tarawade, Near Bavel, Pune - 412003	Mr. Ramesh Kumar	9876543216	info@ryanschoolwade.edu.in	Bus Assignment & Monthly Billing	ACTIVE	[Check] [Edit] [Delete]
8	The Arjun School	Harur Road, Wakad, Pune - 412007	Dr. Suresh Pawar	9876543217	principal@arjunschool.edu.in	Bus Assignment & Monthly Billing	INACTIVE	[Check] [Edit] [Delete]

Showing 1 to 25 of 25 entries

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In our clients' words

Backed by official letters of recommendation



Date: 06/08/2026

To Whom It May Concern

We are delighted to share our experience of working with **Excelloite Pvt. Ltd.** on the development of our **Borrowing Management Platform**.

Excelloite successfully understood the complexities of our borrowing operations and delivered a solution that provides complete visibility and control over our lender relationships, borrowing portfolio, repayment schedules, compliance obligations, and covenant monitoring through a single integrated platform.

The intelligent features such as sanction letter data extraction, automated loan amortisation, repayment tracking, compliance management, ALM reporting, and proactive payment reminders have enabled our team to manage critical financial operations with greater efficiency and confidence. The interactive dashboards and comprehensive reports have also enhanced management's ability to monitor key financial metrics and make informed decisions.

What impressed us most was Excelloite's ability to translate our business processes into a practical, scalable, and user-friendly application while remaining responsive to evolving requirements throughout the project.

We appreciate the team's professionalism, technical capability, and commitment to delivering a solution that aligns with our operational needs. We are pleased to recommend **Excelloite Pvt. Ltd.** to organizations looking for a dependable technology partner capable of building robust enterprise applications for complex business operations.

We wish the Excelloite team continued success in their future endeavors.

Sincerely,

For Finkurve Financial Services Limited
For Finkurve Financial Services Limited

A. Sankar
Authorized Signatory/
Authorized Signatory

Arvog

Finkurve Financial Services Limited
Registered Office: Suite 101, 3rd Floor, Building No. A, Finkurve Mills Compound, Lower First, Durgam Chaudhary, Hyderabad - 500015, Maharashtra, India
Tel: +91 221 2410001 | Email: info@finkurve.com | www.finkurve.com



Date: 22nd August 2026

To Whom It May Concern

Letter of Recommendation – Excelloite Pvt. Ltd.

We are pleased to recommend Excelloite Pvt. Ltd. for the customised digital solutions developed for Well Services Solution Private Limited.

Excelloite developed our **Data Acquisition (DAQ) software to the specification provided by WSS**. The system integrates IoT-enabled instrumentation and field-based data loggers, both wired and wireless, acquiring live signals from pressure, temperature, differential pressure (DPT) and flow sensors across multiple locations. It performs the required computations, presents real-time analytical dashboards, and includes a smart alarming system based on configurable risk thresholds. Both the web version and the mobile application were delivered to our specification, giving our engineers and management access to live and historical well data from the field or remotely.

Excelloite also developed a comprehensive **Human Resource Management System (HRMS)** covering payroll, payslips, statutory compliance and employee tracking – activities previously handled manually through spreadsheets. Role-based access and an employee self-service portal have improved transparency and internal communication.

Excelloite stands out for willingness to build to a demanding technical specification, and the ability to understand and align with client requirements quickly. We are glad to recommend them to any organisation seeking efficient, scalable and automation-driven digital solutions, and look forward to continuing our association.

Sincerely,

Hareendra Jadhav

Hareendra Jadhav

Director

Well Services Solution Private Limited



Address: Well Services Solution Pvt. Ltd., Plot No. 10, 1st Floor, Building No. A, Finkurve Mills Compound, Lower First, Durgam Chaudhary, Hyderabad - 500015, Maharashtra, India
Tel: +91 221 2410001 | Email: info@wss.com | www.wss.com

Website: www.well-services.com
Email: info@wss.com | hr@wss.com

Phone: +91 221 2410001

BVSM INDIA INSURANCE BROKERS PVT. LTD.
CIN NO: U66000MH2021PTC206039

Date: 04/07/2026

To Whom It May Concern

Subject: Letter of Appreciation for Excelloite Pvt. Ltd.

We would like to express our sincere appreciation to Excelloite Pvt. Ltd. for successfully developing our Insurance Data Management System.

As our business expanded, managing policy records, customer information, and operational data through spreadsheets became increasingly difficult. Retrieving historical information, maintaining data consistency, and generating reports required considerable manual effort.

The solution delivered by Excelloite has transformed the way we manage our operations. Today, all our insurance data is securely maintained in a centralized system, allowing our team to retrieve information instantly, monitor records efficiently, and generate reports with ease. Tasks that previously took significant time can now be completed within minutes, resulting in improved productivity and better customer service.

A key highlight of the project is the strong emphasis placed on application security. The software was successfully validated through VAPT, SAST, DAST, comprehensive manual security testing using Burp Suite (including RHAC, IDOR, and business flow validation), as well as TLS, web server, and operating system hardening checks. This has given us confidence that the application meets high security standards and is suitable for handling sensitive business data.

What impressed us throughout the engagement was Excelloite's ability to understand our workflow, recommend practical improvements, and deliver a solution that is both user-friendly and scalable. Their team remained approachable, responsive, and committed to ensuring the application met our operational requirements.

We are delighted with the outcome of the project and value Excelloite as a trusted technology partner. We have no hesitation in recommending Excelloite Pvt. Ltd. to organizations seeking secure, reliable, and scalable custom software solutions.

We wish the entire Excelloite team continued growth and success.

Sincerely,

For BVSM India Insurance Brokers Pvt. Ltd.

Vijeta
Vijeta Barun
Promoter & Director



Registered Office: The Address B1201 S.NO. 164, Nr Hotel Sayaji, Wakad, PCMC, Pune-411057
Corporate Office: Office No. 50/5A, 45 Banner Street, Above Hotel Asha Vag, Banner Road, Pune-45
E-mail: service@bysminda.com | Web Site: <http://www.bysminda.com>

In our clients' words

Backed by official letters of recommendation



NuoMedihse

info@nuomedihse.com
www.nuomedihse.com
+91 9860792502

To Whom It May Concern

We want to thank Excellioite Pvt. Ltd. for helping us create a complete digital management system for Nuomedihse Path Labs.

Excellioite worked closely with our team to create a single platform that includes CRM, inventory control, accounting, expense tracking, asset management, and business analytics. The system also made it easier to keep track of multiple revenue streams and their associated commission systems, which helped us understand our finances better.

In the past, we did most of our work with separate tools like Excel and manual processes, which made it hard to see what was going on and often caused problems. Thanks to Excellioite solution, we now work on a centralized system that makes things more consistent, clear, and better coordinated between departments.

We highly recommend Excellioite to businesses that need reliable, well-designed software.

For Nuomedihse Health Pvt. Ltd.



Nuomedihse Health Pvt Ltd
Authorized Signatory

Name: Dr. Sathishankar Kamath
Designation: Director

• DELHI
9310428817

• MUMBAI
9860792502

• UDAIPUR
9660775154



ANEKAA CARE FOUNDATION
A NOT FOR PROFIT CARE AND SUPPORT

Registration No - UB8900PN2023NPL224945 Address - Office no 2, Rohi Complex, Dhankori, Pune - 411015 Pan No - AAZCA5582F Contact - 8600151317 Email id - contact@aneakaocarefoundation.org website - www.aneakaocarefoundation.org

DATE -07th July 2026

TO WHOM IT MAY CONCERN

We are pleased to recommend Excellioite Pvt. Ltd. for their excellent software development services.

Prior to implementing the solution, Anekaa Care Foundation managed donor records and compliance using multiple Excel sheets, making the process time-consuming and difficult to maintain. Excellioite developed a Donor Management System that has significantly simplified our operations by centralizing donor data, donation tracking, receipts, and reporting.

The most valuable feature of the system is the automation of Form 10BD and Form 10BE, which has greatly reduced manual effort, improved accuracy, and helped us ensure timely statutory compliance.

Another key advantage is that the entire solution has been deployed on our own server and domain, giving us complete ownership of our data while ensuring enhanced security and protection of sensitive donor information.

The Excellioite team demonstrated professionalism, technical expertise, and a strong commitment to understanding our requirements. We are highly satisfied with the solution delivered and confidently recommend Excellioite Pvt. Ltd. to any organization looking for a reliable technology partner for custom software development at an affordable cost and business process automation.

We wish them continued success in their future endeavors.

Sincerely,
For Anekaa Care Foundation




Authorized Signatory



exellius

Office No. 301, Vandan Smruti, Plot No. 1, Sector 11, Spine Road, PCNTDA, Mohali, Punjab, Maharashtra 411070, India

Date: 28/11/2025

To Whom It May Concern,

We are pleased to recommend Excellioite Pvt. Ltd. for their exceptional technical expertise and professional approach.

Our organization, Exellius Systems, engaged Excellioite to develop customized data scraping solutions for extracting information from complex websites. The project involved overcoming various technical challenges while ensuring the extracted data was accurate, structured, and reliable.

The solution delivered by Excellioite significantly streamlined our lead generation process by automating what was previously a time-consuming and manual activity. This has enabled our team to focus more on business development while ensuring a consistent flow of high-quality data.

Throughout the engagement, the Excellioite team demonstrated strong problem-solving skills, deep technical knowledge, timely communication, and a commitment to delivering quality solutions. They were responsive to our evolving requirements and consistently provided practical and scalable solutions.

We are highly satisfied with their services and confidently recommend Excellioite Pvt. Ltd. to organizations seeking expertise in web scraping, data automation, custom software development, and business process automation.

Sincerely,
For Exellius Systems



Co-Founder & COO

Example

Same project. Very different profit.

You win a project worth \$10,000 (USD). Here is what happens next.

Build it in-house

Salaries for project duration, seat charges, tools: about \$7,000 to \$8,000

Cost \$7,000 to \$8,000

Profit \$2,000 to \$3,000

If the project stretches past the deadline, that thin profit shrinks to nothing or turns into a loss.

Deliver with Excelloite

Rapid team, on time, at about 1/4th of the project value

Cost ~\$2,500

Profit ~\$7,500

~3x

Margin on the same project

Zero

Hiring, bench or seat costs

You win it. We deliver it.

Illustrative figures. Actual cost depends on scope and is agreed up front.

How we deliver

A rapid team that keeps delivery stress-free



Global full-stack team

Developers across time zones, ready to start without a hiring cycle.



Short timelines

Rapid MVPs and POCs, then full builds, delivered within the committed deadline.



Managed risk

We own delivery management, so overruns and resourcing are our problem, not yours.

Why partner with Excelloite

Experience that knows your client's world

20+

Years of combined industry
experience



Domain depth

Real understanding of many verticals, from oil and gas to lending.



Problem solving

We audit workflows and bottlenecks before writing code.

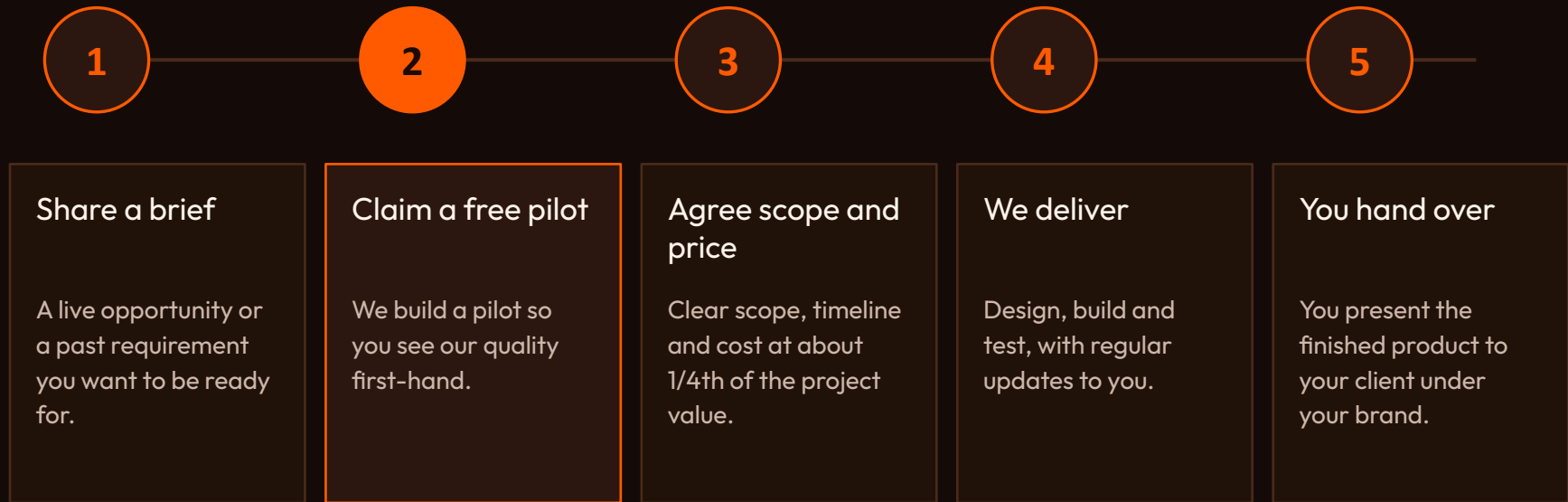


Assured quality

Standard best practices on every project.

Getting started

From first call to a live project



Your next step

Claim your free pilot project.

Your most desirable implementation partner is ready to set the stage on fire.
Send us one project and see the difference before you commit.

Strategic partnerships

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